

## Case Study - HRU Technical Resources

### Summary

#### Previous Solution:

- Peachtree

#### Results with Intacct:

- Full System Integration
- Less Room for Error
- Future-proofing

#### Savings:

- Potential 43% back on investment
- 20 man-hours a month

*"We are just getting started with Sage Intacct but are miles ahead of where we were and are very pleased."*

- Jacki Rieder,  
Vice President of  
Finance

### An Elite Staffing Firm

HRU Technical Services is a contingent staffing firm, specializing in engineering, IT, and technically related placements across multiple industries. They have been using Microsoft Excel, Sage 50 (also known as Peachtree), and a 3rd party payroll service to handle all of their accounting needs.

The problem with this scenario is that 100% of their processes, whether it's data entry, payroll, invoicing, or anything else was all manual. Sage 50 does not allow for imports so data had to be logged in excel, then logged again in Sage 50. You can see how this could get a little tedious and leave room for human error.

It's not hard to imagine the struggle that this causes. They daily grind of manual entry and error is far too common across businesses today. This is generally the first step in looking for a change. HRU did just that.

HRU was searching for a solution that could tie all of their systems together and eliminate the bulk of their manual entry. Alta Vista Technology presented HRU with the solution they were looking for. Sage Intacct would give HRU the accounting freedom they were striving for while giving them back time to focus more on improving their processes.

### Resolving Error, Reducing Stress

Alta Vista Technology brought in Sage Intacct to alleviate HRU's accounting disconnect. One of the biggest gains was the integration of their systems. HRU will be using time-entry system which allows their contractors to enter their own time which is then logged in Sage Intacct. Instead of running 3 completely disconnected systems with boat loads of manual entry, they will save steps in getting the info where it needs to be in one integrated solution.

This also helps them eliminate the chance for human error. This is one of the biggest fears in accounting teams the world over. A simple slip of the finger that goes unnoticed can wreak havoc on your books. When you automate, this threat is lessened. With HRU's elimination of Excel tracking they also help eliminate their chance for error, giving them more accurate data and reports.

HRU has gained the ability, before their time-entry system implementation, to import outside files to populate their Sage Intacct software. They were thrilled by the custom

interim Excel sheet Alta Vista created to generate a template that can be brought right into Sage Intacct, automatically entering all their data instead of adding it line by line. Once the time-entry system is implemented Excel will be taken out of the equation leaving a single unified system for data entry, payroll, and reporting.

Sage Intacct also paves the way for HRU to access more robust reporting down the line that Sage 50 and Excel simply can not produce. HRU now has more tools at their disposal to get deeper insights into their data and how to use it to help their company grow.

## Time on Their Side

The investment into Sage Intacct was an easy one to make for HRU. While reviewing all possible back office software, HRU found a ton of systems that could support the payroll part of their business but they also needed to have the function to bill for those employees as well. The import function for billing clients and processing invoices has saved countless hours of manual entry and mistakes caused by human error.

Sage Intacct's ability to accept imports from the time-entry system will drastically reduce errors as well as eliminate time needed for manual entry.

"Most payroll/billing systems come with an applicant tracking piece which we did not need, and the cost is well over three times the cost Sage Intacct. With the approval process set up in this system it has saved us time at the end of each month when closing out the month to see if GL or payments were coded correctly."

HRU no longer spends hours trying to figure out what they did and who did it because of the audit trail Sage Intacct provides. With a system built for growth, there are features that come prepackaged into Sage Intacct that HRU has available down the road with future growth of the business.

"We are just getting started with this system but are miles ahead of where we were and are very pleased."

# sage Intacct



HRU Technical Resources was founded in 1980 and is headquartered in Lansing, Michigan. HRU has developed a large network of available candidates nationwide, as the company has been providing recruiting and staffing services in up to 22 States for over 25 years.